



Welcome  
to Onix



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At Onix, we meet our clients wherever they are in their cloud journey. Onix has been obsessed with client success since 1992 and also a proud Google Partner since 2002. While you might know us more from our Workspace experience, our Cloud practice brings deep experience to each of our client's unique needs. These collaborative engagements allow our clients to gain data-driven insights to achieve results that matter most to their organizations.

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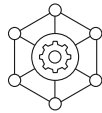
# Google Cloud Platform Expertise

## Onix Helps Businesses Harness the Power of the Cloud to Achieve More

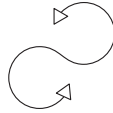
We're uniquely positioned to tackle the challenges organizations face as they pursue meaningful business outcomes, and to assist them to reach their goals. We have the cloud expertise and experience to help enterprises:



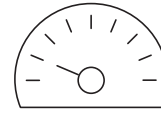
Accelerate innovation



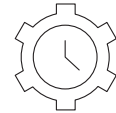
Modernize legacy processes and procedures



Enable scalability and agility



Mitigate risks and increase security



Achieve greater efficiency across their operations

We're specialists in cloud migration. Our team uses a purpose-built, time-tested methodology to ensure that each customer's journey to the cloud is a success.

# Google Cloud Platform Expertise

## Our Core Practice Areas

### Cloud adoption.

Extensive experience supporting cloud adoption, migration, hybrid cloud, security, risk management, and governance.

### Data and analytics.

Enabling predictive and prescriptive decision-making by breaking down silos and increasing access to actionable insights.

### Migration and modernization.

Enhancing the speed, stability and availability of customers' technology, eliminating technical debt and improving the dynamic user experience.

### Managed services.

Eliminating the operational burden and cost of maintaining customers' cloud infrastructure at scale by offloading the continuous operations of cloud workloads to Onix.

# Google Cloud Customer Successes

## **YellowPepper Banks on Cloud Power**

We helped YellowPepper, a leading mobile financial technology and payment service provider keep their payments and transactions secure through a migration to Google Cloud Platform.

[\*\*READ THE STORY\*\*](#)

## **Batteries Plus Unites Google Cloud and Retail Operations**

Onix helped Batteries Plus Bulbs, the nation's largest and fastest-growing battery, light bulb and smartphone/tablet repair franchise migrate to Google Cloud Platform as part of their initiative to enhance their e-commerce and in-store engagement and streamline their internal operations.

[\*\*READ THE STORY\*\*](#)





## Workspace Expertise

### **Our Workspace History**

Onix is an award-winning Premier Partner for Google Cloud in North America.

Our team has migrated over two million users to Google Workspace. We remain obsessed with our customers' success.

# Workspace Expertise

## What makes Onix unique in the Google Partner Ecosystem?

- Onix is a full-service and support reseller providing our services and our expertise on our paper.
- We cover the entire spectrum of Google Cloud products and services.
- We have supported the migration of over two million users to Google Workspace.
- Onix is a multi-year Partner of the Year for Google Workspace and Cloud Migration.

Whether your prospect is a small business, a government agency or a large enterprise with simple or complex network systems, we can help you get the most from your Google collaboration tools. Our team of Certified Deployment Specialists are committed to customer success and will work with you to ensure that you meet — and even exceed — your goals.

# Workspace Customer Successes

## **CBC Reduces Infrastructure with Google Enterprise Implementation and Migration**

To reduce infrastructure and improve collaboration, Canadian Broadcasting Corporation (CBC) moved to Google Workspace with the help of Onix. See why Google's collaboration tools were the right solution for the organization, and how we helped them smoothly deploy Google Workspace in just 90 days.

[\*\*READ THE STORY\*\*](#)

## **Canam Group Inc. Builds Cloud Collaboration Environment**

Longtime IBM Notes users at Canam Group Inc. wanted to work better, smarter and more efficiently, especially given a scattered, global workforce. But life on the IBM Notes platform hindered efforts at building a cloud collaboration environment. Enter Onix and Google Workspace. Learn more about their Workspace deployment strategy.

[\*\*READ THE STORY\*\*](#)



## How can Onix help you?

- Retire your GCP and Workspace quota
- Introduce you to our collaboration and cloud clients for cross-sell efforts
- Use our “One-Onix” approach; licenses, services, MSP, spend accelerators and more
- Provide dedicated sales and services teams throughout the US and Canada
- Employ targeted outreach in your territory
- Net new opportunities for you!

# How can Onix help you?

## What makes Onix unique

Our most recent Google Partner of the Year award was in recognition of our Cloud Migration successes. Our work has earned us a Google Cloud Partner of the Year award twelve times.

We offer customers complimentary value-added services such as security reviews and quarterly training. Our world-class 24/7/365 customer support has a 98% CSAT rating. And as customers' needs evolve and their businesses mature, we're able to advance their journey with access to Google Cloud's full stack of products — with firsthand insights to help them get the most from their technology deployments.

## Learn more about us

[CHECK OUT OUR GOOGLER MICROSITE](#)